



Hello,

Amazon Business is working to offer school districts opportunities to reduce costs and support flexible learning going into next academic year. Amazon Business works with 80 of the 100 largest education organizations in the US providing discounted pricing, large selection, and free shipping benefits. We would like to provide you with the opportunity to meet with your district's Amazon Business representative to ensure you can take full-advantage of these complimentary cost-saving solutions.

Education Cost Savings

- Up to 20 percent savings when shopping Amazon's marketplace product selection*
- Office Supplies savings up to 23 percent*
- Complimentary cost analysis of existing purchasing
- Education-specific Prime benefits that provide transparent and lower shipping costs

Operational Efficiencies

- Leverage tools to adhere to district compliance policies, including an Omnia Cooperative contract, pre-purchase workflow approvals, restricted/blocked product categories, and transparency on all Amazon spend at the district
- Analytics and Spend Visibility tools provide insight and reduced reconciliation time
- Empower school purchasers to buy from local, small, minority-owned businesses through configurable buying policies
- Reduce procurement soft costs and delivery times (the current K12 average cost per PO is \$93 with 25 day delivery)

Indiana School District Success Stories:

Indianapolis Public Schools - Valerie Hunt, Director of Financial Operations

"Amazon Business has helped us save money. The ability to support schools with learning tools and familiarization of Amazon with our staff enables us to get more from our budget and better meet the needs of our students, staff, and community."

Monroe County Community School Corporation - Adam Terwilliger, Asst. Director of Business Operations

"With Amazon Business, users have carts that get pushed automatically to our system, effectively freeing up time to spend doing other tasks. With other vendors we often have double the work by having to place an order in their system and repeat the same steps to keep track in ours."

Zionsville Community Schools - Mike Shafer, CFO

"Amazon Business has helped our school district by enhancing our operational efficiencies and by improving the standardization of our staff's procedures in purchasing. The effect of our use of Amazon Business has decreased our response time in provided needed goods and supplies to our individual schools."

Find additional information about Amazon Business [HERE!](#)

Please email ABIndianacontact@amazon.com to connect directly with your district's Amazon Business representative. They will provide an overview of how accounts are customized to your district's needs in order to maximize savings.

* Cost savings based on comparative vendor analysis of customer purchasing